



CiCMC

BiTES from BiM

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*"High achievement always
takes place in the framework
of high expectation."*

Charles Kettering



CICMC

"Excellence in Management Consulting"

President's Memo

Dear CICMC Member and Colleagues!

There are many activities taking place in Barbados during the upcoming quarter - to capture our personal and professional interests!

We are excited about the recent collaborative initiative we undertook with our partner BCSI on a Pilot Trade Mission to Guyana during September 18-22. Check out some highlights in this newsletter edition. Stay tuned!

Join us for our upcoming Chapter meeting October 8th, during which we will learn about emerging opportunities from the Guyana mission. We will also have a special session led by CICMC member Jerry Blenman: *The Consulting Profession and Excellence: A Gateway to Enabling Sustained Institutional & National Development*

... And be sure to save the date for our Chapter AGM on November 7th.

Remember - it is still not too late to register and join regional and Global MC counterparts from around the world at the *CMC Global Conference in Bahamas*, October 15-18, hosted by our own CICMC Institute.

Finally - You will not want to miss the second workshop on the *ISO 20700 Standard on Management Consultancy Services* in the first week in December. Stay tuned for more details!

Norma Shorey-Bryan, CMC

Pilot Trade Mission to Guyana

CiCMC Barbados Chapter collaborated with the Barbados Coalition of Services Industries (BCSI), with the support of BIDC, to undertake a Pilot Trade Mission to Guyana September 18-22, 2019. The Pilot mission was linked to a wider initiative of the Ministry of Foreign Trade to build effective strategic alliances between Barbadian businesses and services and Guyanese enterprises, seeking to explore opportunities which could promote mutually beneficial export of goods and services between both countries.

The Pilot Trade Mission aimed to develop linkages with Guyanese counterpart agencies and organisations relevant to the skill sets of Barbadian participants and to generate linkages and understanding which would contribute to the planning of future trade missions.

The logistical activities were organized by *ActionINVEST*, a Guyanese company experienced in organizing trade missions, whose CEO, Vishu Dorega, has recently become a member of CiCMC!

The Pilot Trade Mission included companies from three of the “tracks” prioritized by the Ministry of Foreign Trade: Tourism, Services (technical and professional), and Sustainable Development.

Mission Highlights included:

Day 1:

The *Doing Business in Guyana Seminar* on the first evening, provided an overview of the unique characteristics of the Guyana market, and gave some insightful perspectives, financial information and regulatory requirements critical to business success in the Guyana market. Presentations were made by representatives of key organisations, and were followed by informal Business Networking activities, which enabled mission participants to learn more about their counterparts.

Day 2:

Business to Business (B2B) meetings were held with a range of companies, organisations and government agencies involved in promoting business and trade. In the evening, President of the CiCMC Barbados Chapter, Norma Shorey-Bryan, CMC led an orientation workshop for Guyanese Consultants and Companies, highlighting the value of the ISO 20700 Standard for Management Consultancy Services and explored opportunities for increasing the international competitiveness of local consultants in winning and executing assignments. Meetings with officials of the CARICOM Secretariat also provided insights from a regional perspective on the mechanisms to foster trade and development, and to respond to national needs.



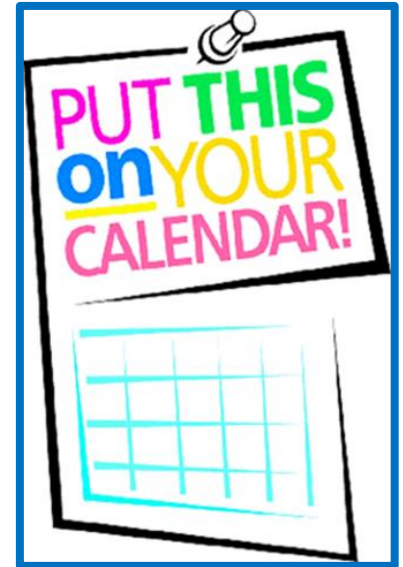
Immediate Left:
Members of the Pilot Mission with the CARICOM Secretariat

Far Left:
Members of the Pilot Mission with the Action Invest Team

Upcoming Events ... Save the Date!

Reminder to **Save-the-date!!!** in your calendars for the following activities which are already confirmed or planned by CiCMC or sister associations.

Date	Event	Location	Comment
October 8 th , 2019	Barbados Chapter Meeting + Special Forum	BCSI Conference Room	Feedback from the recent Guyana trade show + Excellence and MC Forum
October 15th -18th 2019	CMC Global International Conference	Grand Hyatt BahaMar, Nassau Bahamas	Join us for the first ever CMC Global conference in the Caribbean!! Registration is still open!
November 7 th , 2019	Barbados Chapter AGM	BCSI Conference Room	Our annual general meeting + Special Forum
Week of December 2-6, 2019	ISO 20700 training - second tranche	TBD	Indicate interest and register early! Space on first come/first serve basis



CMC International Speakers

Dwight Mihalicz
 Founder and President Effective Managers
 Effective Point of Accountability Framework
 ICMCI Chairman

David A. Fields
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Theresa Turner-Jones
 IGB Representative Jamaica
 GM Country Department Caribbean Group
 Macroeconomics and Economics Development

Paul Andy Gomez
 Chartered Accountant
 Chairman, Grant Thornton Bahamas

SAVE THE DATE: 15-18 OCTOBER

Nassau The Bahamas

2019 CMC-Global Annual Meeting of Delegates CMC International Conference

Dr. Simon Haslam
 Best selling Author
 CMC Global Academic Fellow
 Founding editor Management Consulting Journal

Kristie Powell
 Founder Revel - Software Development
 Keynote Speaker at UN on Technology

Sayed Ferhat Ammar
 Professor and Director Institute of Business Administration
 University of Dhaka

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 Principal Management Consultant
 ChusSan Ren.

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- Identify new opportunities

Guyana Pilot Mission (cont'd)

Day 3:

Follow up Business to Business (B2B) meetings with associations including Institute of Private Enterprise Development, Georgetown Chamber of Commerce and Industry and Centre for Local Business Development.

Attending the launch of a new service for the Cargo Consolidator Agency Ltd, provided a networking opportunity for mission participants to meet private sector leaders, and senior government officials in the transportation sector and to learn more about some of the initiatives being taken to improve cargo handling.

Day 4:

A Guyana familiarization tour on the Essequibo River provided practical perspectives on the opportunities/challenges affecting transportation and service delivery in this vast country.



Top L to R: A Barbados gift to ActionInvest; B2B discussions; enjoying the Essequibo River tour; Bottom L to R: Questions and discussions; Informal discussions with Government officials

We welcome your feedback and suggestions for future issues of **CiCMC Bites from BiM**, please send us:

- short, relevant articles
- news of your activities that you want to share
- brief descriptions of MC opportunities that may be of interest to others
- announcements of upcoming workshops, seminars, conferences and so on
- internet links of value to members
- ideas for activities and events you would like the chapter to undertake



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