



CiCMC

BiTES from BiM

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*"A corporation is a living organism; it has to continue to shed its skin. Methods have to change. Focus has to change. Values have to change. The sum total of those changes is transformation."
Andrew Grove*



CiCMC

"Excellence in Management Consulting"

President's Memo

Dear CiCMC Member and Colleague

Our CiCMC Barbados Chapter congratulates the Barbados Labour Party for its historic victory in the 2018 General Election. We are especially proud of our colleague, Sandra Husbands who won the seat in her constituency, and has now been appointed to the Cabinet.

CiCMC seeks to promote **Excellence in Management Consulting** - in the professional services sector!

This is the theme of our celebration for International Consultants Day 2018! We urge you ALL to attend (special discount for members) and get information on the **ISO 20700 Standard and Guidelines for Management Consultancy** - the very first ISO Standard for services.

AND we encourage YOU to invite others - both Colleagues and Clients to hear of the benefits we can ALL gain from the application of this very first ISO Standard for services. Stay tuned to hear of the follow-up activities to the ICD,

Remember also to check out our social media pages - designed to keep you informed on upcoming opportunities.

Norma Shorey-Bryan, CMC

Upcoming Events ... Save the Date

Reminder to **Save-the-date!!!** in your calendars for the following activities which are already confirmed or planned

Date	Event	Location	Comment
June 7 th 2018	Global Management Consulting Day Conference	Barbados, Savannah Hotel	In collaboration with ICMI and CICMC regional
July 2018	ISO 20700 certification training	Barbados, TBD	On a first come - first served basis. Special rate for CICMC members
September 2018	Beach Cleanup with Future Centre trust	Barbados, TBD	Our first corporate social responsibly (CSR) initiative. Join us as the CICMC family gives back!



CMC - GLOBAL



By now each of you have received an invitation to our International Consultants' Day conference. Be sure to register early ... and invite your colleagues, clients and contacts as well!



EXCELLENCE IN MANAGEMENT CONSULTING CONFERENCE

- ★ As a **USER** of consultancy services, ... have you always been happy with the process ... or the quality of work delivered?
- ★ As a **CONSULTANT** ... do you always deliver your assignments to consistently internationally recognized standard?
- ★ As a **PROCURER** of services ... are you always satisfied with the standard of work delivered by the consultant?
- ★ Do you know how to engage ... or become ... a Consultant Train in ISO 20700?

If you answered **NO!** ... to any of the questions above ... then join the Caribbean Institute of Certified Management Consultants (CICMC) for packed half-day mini-conference in celebration of **International Consultants' Day**

June 7, 2018, 8:30am - 12:30pm
The Savannah Hotel, Hastings, Christ Church
Members: Bds\$100 | General: Bds\$125

Come and learn about the new **ISO 20700 Standard for Management Consultancy Services**, the first global standard ever issued for services. Hear about the benefits and opportunities that this standard brings to Consultants, Procurers and Users of management consultancy services.

Our presenters and workshops include:

- ★ **Featured Speaker – Hon. Sandra Husbands, M.P. Minister in the Ministry of Trade**
- ★ **Presenting the ISO Standards for the Management Consulting Profession** - Brenda Pope, CMC, CMC-Global Accredited ISO 20700 Trainer
- ★ **Creating Excellence in Consulting** - sharing perspectives from:
 - ❖ Procurers of consulting services - what are we looking for (Caribbean Development Bank)
 - ❖ Providers of consulting services - regional and international realities (CMC Global)
 - ❖ Users of consulting services - value of standards and benchmarking (Barbados Chamber of Commerce and Industry)
- ★ **Promoting Ethical Values and Behaviours in Consulting** - presentation of the CICMC Code of Ethics, and practical workshop discussions on ethical issues and dilemmas.

Join us as we celebrate **International Consultants' Day** with tens of thousands of consultants and colleagues around our Caribbean region - and the globe!

For further information contact us :
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 ✉ cicmcbarbados@gmail.com
 🌐 <https://www.facebook.com/cicmcbarbados/>
 🔗 <https://www.linkedin.com/company/cicmc-barbados/>



CiCMC chapter members learn about regional procurement

Chapter president Norma Shorey-Bryan, CMC and Board member Alison Rice-Beckles, CMC both attended the recent seminar on procurement co-hosted by CDB and IDB. The event was aimed at developing the capacity of the Barbados private sector to take advantage of opportunities available through projects financed by both institutions.

The day's activities were designed to allow participants to interact directly with procurement specialists from CDB and the IDB, as well as government procurement officials on policies and best practices. In addition, participants were able to network and discover procurement opportunities from representatives of various project-executing agencies in Barbados and elsewhere in the Caribbean.

This was the third such event hosted jointly by CDB and the IDB, with previous events hosted in The Bahamas and Belize. They aim to provide the private sector in the selected countries with information about CDB- and IDB-financed projects, as well as to provide information and practical tools for preparing successful bids.



CMC Alison Rice-Beckles



CMC Norma Shorey-Bryan

Media Buzz ... Social and otherwise

Our marketing and PR team are going from strength to strength!

We continue to have good coverage and stories in print and social media leading up to our big day on June 7th - International Consultants Day.

Our Facebook and LinkedIn pages continue to have increasing followers. If you have not already done so we again invite you to like and share them among your colleagues and friends.

We have some exciting plans in the future and we encourage you to stay tuned and engage with us on social media as we develop and promote world-class Barbadian consultants.



Congrats to Sandra Husbands M.P.

Heartiest congratulations are in order for one of our own, Sandra Husbands, who successfully contested the St. James South seat in the recently held general elections, and who was subsequently appointed Minister in the Ministry of Foreign Trade.

CiCMC Barbados salutes you and wishes you every success in the coming five years!!



Sandra Husbands, M.P.

Resource Roundup

Resource: The Complete Consultant: A Roadmap to Success and How to Become a Successful Consultant in Your Own Field; both by Hubert Ingram Bermont

Type: Book

Description: Successful consultant Hubert Bermont explains clearly in his first book how you can launch your own thriving consulting business and operate it for greater profit and personal satisfaction. The second book is based around his premise that you should “Cash in on Your Own Experience” since you possess a wealth of special knowledge and experience.

Submitted by: Olson Robertson, Managing Director/Principal Consultant, Robertson Consulting Group; olson.robertson@gmail.com

My Reason: The first book is considered the Consultants Bible and it is one which every Consultant should have on their desk. Long before Ethics was the Poster Boy he was a very strong advocate. His books are simple easy reading and to the point ... No beating about the bush. I was in Washington, DC some years ago and took time out to meet with him. He was the real deal then and I think he still is!

Opportunity Corner

The following links to consulting opportunities came from CICMC regional during the first 2 weeks of May 2018:

- Please find the most recent 100 news posts published on DevelopmentAid during the previous week. Read all the news [here](#).
- Please note that some of the jobs are only available to DevelopmentAid members. To become a member and get access to "member-only" jobs, follow [this link](#).
- Please click on the link below for a Procurement Opportunity related to Caricom Regional Organisation for Standards and Quality: Strengthening of Regional Quality Infrastructure Programme - General Procurement Notice. <https://crosq.org/index.php/procurement>



We welcome your feedback and suggestions for future issues of **CICMC BITES from BiM**, please send us:

- short, relevant articles
- news of your activities that you want to share
- brief descriptions of MC opportunities that may be of interest to others
- announcements of upcoming workshops, seminars, conferences and so on
- internet links of value to members
- ideas for activities and events you would like the chapter to undertake



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